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### **what every body is pdf**

What Every Body Is Saying An Ex-FBI Agent's Guide to Speed Reading People by Joe Navarro w/ Marvin Karlins, Ph.D. 2008 Below is information about the book and following are my notes about important concepts listed in his writing: 10 Commandments of Observing/Decoding Non-Verbal Communication Successfully 1.

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is, unlike many other books on non-verbal behavior, the information presented in What Every BODY is Saying is actually based on scientific facts, and field-tested findings, rather than on opinions, anecdotes or armchair speculations.

### **An Ex-FBI Agent's Guide to Speed-Reading People by Joe**

Navarro's book, What Every Body Is Saying: An Ex-FBI Agent's Guide to Speed-Reading People can bring you one step closer. I've been in retail loss prevention for more than 20 years and have spent most of that time trying to read people. Sometimes with success, sometimes without.

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What Every BODY is Saying: An Ex-FBI Agent's Guide to Speed-Reading People will comprehensively and systematically teach you how to master one communication skill more efficient than speaking - to show you how to thoroughly read one person from his/her body language.

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I want to mention that "What Every Body is Saying" and Pamela Meyer's "Liespotting: Proven Techniques to

Detect Deception" (2011) really builds on Navarro's techniques. Listen to them consecutively, and it's like a college psychology course.

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My What Every Body Is Saying summary shows you why more than 60% of what you say is not words & how to develop situational awareness.

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